



We Structure. We Arrange. We Close.

Evergreen Capital is a capital structuring and transaction advisory firm operating across South Africa and the United Kingdom.

We sit between business owners, investors, developers and institutional capital - originating transactions and arranging the right funding structures to make deals happen.

COMMERCIAL PROPERTY

Retail, industrial, office & mixed-use assets - acquisition finance, equity structuring, mezzanine, bridging, JVs and distressed assets.

BUSINESS ACQUISITIONS

Local and cross-border M&A advisory - acquisition finance, leveraged buyouts, vendor finance, equity raising and capital stack optimisation.

STRUCTURED FINANCE

Solar & renewable energy, asset finance, working capital, trade finance, rollout mandates and specialist expansion capital.

Areas of Focus

We operate across four core areas, each structured around capital efficiency, risk management and execution.

Commercial Property

- Acquisition & bridging finance
- Equity & mezzanine structuring
- JV & co-investment arrangements
- Off-market deal sourcing
- Portfolio & distressed acquisitions
- Retail, industrial, office & mixed-use

Business Acquisitions

- Local & cross-border M&A advisory
- Acquisition finance structuring
- Leveraged & vendor finance
- Equity raising & capital stack
- SME & cash-flow businesses
- Structured buyouts

Structured & Specialised Finance

- Solar & renewable energy finance
- Asset finance & equipment funding
- Working capital facilities
- Trade finance
- Rollout & programmatic mandates
- Expansion capital

Strategic Introductions

- Buyers to off-market sellers
- Investors to operating businesses
- Funds & family offices to deal flow
- Cross-border capital introductions
- Co-advisory with introducers

Our Funder Network

We maintain active relationships with 100+ funders across multiple capital categories - locally and in the UK.

Commercial Banks

Major SA and UK lenders for senior secured debt.

Private Credit Funds

Flexible structures and faster execution.

Development Finance

DFIs and blended finance for development mandates.

Private Equity

Equity and growth capital for acquisitions and expansion.

Family Offices

Discretionary capital for real assets and direct deals.

Private Debt Funds

Mezzanine, subordinated and specialist facilities.

South Africa

Primary base - commercial property, business acquisitions & structured finance.

United Kingdom

Commercial property and cross-border transaction advisory.

How We Work

Our model is built around one principle: we only succeed when our clients succeed.

01 No Upfront Fees

We do not charge retainers, working fees or WIP billing. Our fees are strictly success-based, payable only on completion. We work on a non-exclusive basis - we earn our position by delivering.

02 Mandate-Led Engagement

We operate under formal mandate. This protects your position, our fee and the integrity of the process. We do not circulate deals without structure in place.

03 Capital Stack Thinking

We approach every transaction by optimising the full capital stack - senior debt, mezzanine, equity and vendor components - to maximise efficiency and minimise dilution.

04 Direct Access, No Gatekeeping

We are a lean, senior team. Clients deal directly with the principals on every transaction - no account managers, no junior handoffs. Faster decisions, better outcomes.

Who We Work With

From early-stage growth businesses to established groups - we work across the full spectrum.

Businesses & Entrepreneurs

Early-stage growth companies through to established businesses turning over R2m+ per year. Our largest clients operate at group revenue in the billions.

Property Investors & Developers

Commercial property owners, portfolio investors, developers and distressed asset buyers across South Africa and the UK.

Funds & Family Offices

Institutions, private equity, family offices and fund managers seeking curated deal flow and structured transaction support.

Introducers & Professional Advisors

Brokers, accountants, attorneys and advisors with active client mandates. Fee positions and referral arrangements are documented and protected upfront.

Get In Touch

If you have a transaction or mandate, or want to explore how we can assist - we are direct and to the point.

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WEB

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BASED

South Africa - United Kingdom